

DEVELOPMENT COMMITTEE

Meeting Agenda



DELAWARE CENTER FOR THE
INLAND BAYS
Research. Educate. Restore.

DATE & TIME: Thursday, October 8, 2020 at 3pm

LOCATION: *Remote via Zoom:*

<https://us02web.zoom.us/j/87842184941>

Dial-in: 301-715-8592 *Meeting ID:* 878 4218 4941

Meeting called by: Jerry Esposito, Committee Chair

Attendees:

AGENDA ITEMS

Call to Order

Meeting Agenda Review

Approval of Previous Meeting's Minutes

Old Business

Get Out for the Bays! Wrap Up (A. Short)

Capital Campaign Update (A. Short)

Fundraising Training Follow Up - Sharing Our Answers (All)

Why does the Center exist?

What difference would it make if the Center went away?

Relationship Action Plan (All)

New Business

Annual Appeal (A. Short)

NEXT MEETING: THURSDAY, NOVEMBER 12, 2020 AT 3PM

Adjourn

Statement of Purpose: The Development Committee of the Delaware Center for the Inland Bays is a network of Board members, loyal donors, business and community leaders working to achieve the philanthropic goals of the Center through a collaborative effort with the Board and the Center's staff.

The Delaware Center for the Inland Bays mission is to preserve, protect and restore Delaware's Inland Bays and their watershed.