



## DEVELOPMENT COMMITTEE

### Meeting Agenda

DATE & TIME: Thursday December 11, 2025 at 4 pm

LOCATION: *Center for the Inland Bays,  
39375 Inlet Rd  
Rehoboth Beach, DE 19971*

Remote: [Use google calendar link](#)

*Meeting called by: Jerry Esposito, Chair*

*Attendees: Jerry Esposito, Aimee Issac, Nicole Bailey Ashton, Aimee Isaac, Patti Drago, David Keil, Ken Sigvardson, Richard Mais, Gus Bergenthaler, and Center Staff: Brian Ochs (Deputy Director), Shannon Clark (Administrative Coordinator)*

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### **AGENDA ITEMS**

Call to Order 4:00pm

Meeting Review

Approval of Previous Minutes

[20251113 Draft Minutes Development Committee \(1\).pdf](#)

Approved

Old Business

Staffing- Director of Development is the next position The Center is looking to fill in 2026.

New Business

Development Reports

B. Ochs

- [November 2025 Development Report - \(Presentation 169\).pdf](#)
  - FYI – November Development Report does not include HSC Hustle – will be recognized in December once the final tally is completed – estimate \$7,500+

Brian reviewed November 2025 Development Report. Donations were down in 2025 due primarily to the 2024 James Farm Campaign.

- Giving Tuesday Results – \$1,959.99
- CY2026 Event Planning – below is the example of the planned events for CY2025

DATE	WHAT	Notes for 2026
January 27	Dewey Dine2Donate & Trivia	Yes. Committee members will ask area restaurants about participating in Dine2Donate without trivia.
February 1	Fire & Ice Festival	Decided to pass this year
February 12	OVB Bay Banter & Brews	Yes
March 6	Crooked Hammock Dine 2 Donate	Yes.

March 6 & 7	DoMore24	? Maybe do a donor match
April 9	OVB Bay Banter & Brews	Yes
April 10	Green Screen	Yes. Look into cost vs revenue. Strong support from Freeman group and community
April 22	Earth Day	? In conjunction with Green Screen?
May 3	Water Family Fest & Native Plant Sale	Yes
July 9th	TIBC Bay Banter & Brews	?
Sept 18	Decked Out	Three possible locations are available: The Big Chill, The Center's Office or James Farm.
Oct 9	OVB Bay Banter & Brews	?
Dec 2	Giving Tuesday	Yes, about \$2000 was collected that day

Other events that seemed to work well this year: Horseshoe Crab Hustle, Delaware Seafood Festival, Vine & Brine, Beach Clean Up / Dine to Donate w/ Bethany Brewing. [Horseshoe Crab Hustle- YES, Delaware Seafood Festival brought in \\$10,000- YES. Vine & Brine- YES,](#)

Public Comment: [There was no public comment](#)

NEXT MEETING:

[Proposed for Thursday, January 8, 2026 / 4:00 PM](#)

Adjourn ?

*Statement of Purpose:* The Development Committee of the Delaware Center for the Inland Bays is a network of Board members, loyal donors, business and community leaders working to achieve the philanthropic goals of the Center through a collaborative effort with the Board and the Center's staff.

The Delaware Center for the Inland Bays mission is to preserve, protect and restore Delaware's Inland Bays and their watershed.