



DEVELOPMENT COMMITTEE

Meeting Minutes

DATE & TIME: Thursday March 12, 2026 at 4 pm

LOCATION: Center for the Inland Bays,
39375 Inlet Rd
Rehoboth Beach, DE 19971

Remote: Development Committee Meeting
Thursday, March 12 · 4:00 – 5:00pm
Time zone: America/New_York
Google Meet joining info
Video call link: <https://meet.google.com/ggu-fmou-ump>
Or dial: (US) +1 305-912-7923 PIN: 221 702 534#
More phone numbers: <https://tel.meet/ggu-fmou-ump?pin=3329529548855>

Meeting called by: Jerry Esposito, Chair

Attendees: *Jerry Esposito, Patti Drago, Aimee Isaac, David Keil, Ken Sigvardson, Richard Mais, Christophe Tulous, Bryan Ochs, Clare Magargal, Shannon Clark*

AGENDA ITEMS

Call to Order 4:07

Meeting Review

Approval of Previous Minutes- R. Mais moved for approval of minutes; D. Keil seconded; motion carried.

Old Business

2026 Staffing Update- B. Ochs shared that the Admin team has completed interviews with four great candidates for the Development Coordinator position. We hope to make a decision tomorrow. Interviews continue for the Science Technician and Environmental Educator positions. The final position to fill for this year will be a Watershed Coordinator.

New Business

Development Reports

B. Ochs

- [February Development Report](#)
- DoMore24 Planning Update- \$4,000 was raised. D. Keil asked if an email campaign was sent in addition to the social media posts? Clare and Bryan confirmed that multiple emails were sent.

Event Planning Updates

DRAFT

- Green Screen / Film Festival Planning Update- B. Ochs shared menu options presented by the team at Signatures. We have confirmed three speakers including Meghan Noe Fellows, Helen Raleigh from Story Hill Farm and Lincoln Smith who specializes in food forests. Tickets are live on Eventbrite and final film selections will be made this week after we receive the screening rights.
- Native Plant Sale Planning Update- C. Magargal shared that food trucks (Grotto & Kristina's Kitchen), Homestead Bluegrass and alpacas from Four Acres Living Farm have been confirmed.
- Vine and Brine- B. Ochs shared that 6 dates have been confirmed
- Bay Banters- B. Ochs shared that Ocean View Brewery have confirmed 5 dates
- Decked Out - B. Ochs shared that Big Chill has agreed to September 24th and shared some menu ideas. Give Butter and Kayak donations for silent auction. The room rental fee has been waived, and they are donating soft drinks. We will be allowed to bring in donated alcohol and desserts this year. B. Ochs asked the committee to think about raffle/silent auction items. C. Tulou and B. Ochs met with folks who will donate two gently used kayaks. Should we throw in a curated kayak tour for winners? David suggested we use Give Butter to start a silent auction 10 days before the event to attract people to Decked Out.
- World Oceans Day- June 8 will include the Big Chill beach clean-up and Dine to Donate
- Food Bank- B. Ochs seeking ideas on collaborative opportunities from the committee. D. Keil suggested having them table at the WFF & NPS in May.

Public Comment

NEXT MEETING:

Proposed for Thursday, April 9, 2026 / 4:00 PM

Adjourn 4:57

Statement of Purpose: The Development Committee of the Delaware Center for the Inland Bays is a network of Board members, loyal donors, business and community leaders working to achieve the philanthropic goals of the Center through a collaborative effort with the Board and the Center's staff.

The Delaware Center for the Inland Bays mission is to preserve, protect and restore Delaware's Inland Bays and their watershed.