



## DEVELOPMENT COMMITTEE

### Meeting Agenda

DATE & TIME: Thursday May 14, 2026 at 4 pm

LOCATION: Center for the Inland Bays,  
39375 Inlet Rd  
Rehoboth Beach, DE 19971

Remote: Development Committee Meeting  
Thursday, May 14 · 4:00 – 5:00pm  
Time zone: America/New\_York  
Google Meet joining info  
Video call link: <https://meet.google.com/ggu-fmou-ump>  
Or dial: (US) +1 305-912-7923 PIN: 221 702 534#  
More phone numbers: <https://tel.meet/ggu-fmou-ump?pin=3329529548855>

Meeting called by: Jerry Esposito, Chair

Attendees: Richard Mais, David Keil, Christophe Tulou, Bryan Ochs, Clare Magargal, Milan McWilliams, Aimee Isaac, Ken Sigvardson, Jerry Esposito

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### AGENDA ITEMS

Call to Order 4:01pm

Meeting Review

Approval of Previous Minutes- D. Keil moved to approve, Richard seconded. Motion carried.

Old Business

Dine-to-Donate – Big Fish Rehoboth 4/12/2026 – \$1,704.72 M. McWilliams  
Green Screen Results- \$2540 Very positive reaction from attendees with a high level of engagement. This is a break even event but the ripple effects are difficult to measure. Great venue. Might consider leaving more time for discussion if we repeat this event next year.  
M. McWilliams  
Native Plant Sale Results- \$923

New Business

Development Reports M. McWilliams  
•  April 2026 Development Report .pdf  
Whitehaven Wines – Gallo Donation - Waiting to hear which restaurants are participating in this promotion so we can advertise.  
June 8- Beach Clean-Up and Big Chill Dine to Donate- Looking to get creative with advertising. Possibly post flyers in the DE Seashore State Park campground and marina.  
A. Isaac also suggested reaching out to homeschooling groups. B. Ochs

DRAFT

Sponsorship Campaign Ongoing- \$17K in current donations. We will share email templates and sponsorship list with the committee to assist in reaching out to potential sponsors for Decked Out. J. Esposito assigned committee members to finding sponsors as an assignment. The new Sponsorship webpage [HERE](#). M. McWilliams

Decked Out Planning- Next steps is to meet with Emily from Big Chill on June 8 after Dine to Donate to discuss details of the event and creation of communication materials, registration, and event page to help with communication with sponsors and auction item donations. Also, securing auction items, band, and pre-identifying potential matching donors to announce during the event. M. McWilliams

Public Comment- No public comment

NEXT MEETING:

Proposed for Thursday, June 11th, 2026 / 4:00 PM

Adjourn - 4:58pm

*Statement of Purpose:* The Development Committee of the Delaware Center for the Inland Bays is a network of Board members, loyal donors, business and community leaders working to achieve the philanthropic goals of the Center through a collaborative effort with the Board and the Center's staff.

The Delaware Center for the Inland Bays mission is to preserve, protect and restore Delaware's Inland Bays and their watershed.