



DEVELOPMENT COMMITTEE

Meeting Agenda

DATE & TIME: Thursday June 11, 2026 at 4 pm

LOCATION: Center for the Inland Bays,
39375 Inlet Rd
Rehoboth Beach, DE 19971

Remote: Development Committee Meeting

Thursday, June 11 · 4:00 – 5:00pm

Time zone: America/New_York

Google Meet joining info

Video call link: <https://meet.google.com/ggu-fmou-ump>

Or dial: (US) +1 305-912-7923 PIN: 221 702 534#

More phone numbers: <https://tel.meet/ggu-fmou-ump?pin=3329529548855>

Meeting called by: Jerry Esposito, Chair

Attendees: R. Mais, D. Kiel, C. Tulou, B. Ochs, C. Magargal, S. Clark

Online: J. Esposito, A. Isaac, K. Sigvarson,

AGENDA ITEMS

Call to Order 4:01pm

Meeting Review

Approval of Previous Minutes- D. Kiel moved for approval of the minutes and R. Mais seconded the motion. Motion carried.

Old Business

Sponsorship Campaign Ongoing

Ochs

B. Ochs shared 2026 annual sponsorship total of \$29,500. Today's meeting with Dogfish solidified their sponsorship for Decked Out as well as ongoing support with in-kind donations of beer anytime we request. They will get back to us regarding a monthly/annual recurring set amount moving forward. The CIB sponsorship webpage is active:

<https://inlandbayseventsponsorship.my.canva.site/2026-sponsor>

New Business

Development Reports

Ochs

•

Event platform – BetterUnite – <https://www.betterunite.com/>

Ochs

We will send out a mock event named "Development Committee Meeting July 2026" so we can test the platform prior to Decked Out. This will include a mock auction to test that feature along with other features such as communications, tickets and check-ins.

Decked Out Planning

Ochs

DRAFT

The Center staff met with the Big Chill marketing team and reviewed menu items, event space and discussed possibly renting a tent in case of inclement weather. Overall consensus was to go for tacos and sliders rather than an expanded charcuterie station. Table fans will be needed to keep files away from food.

Center staff continue to ask committee members to solicit for auction items and sponsorships for Decked Out. Also looking to include a dessert contest.

Questions yet to be answered:

- Bringing in our own oysters to be served
- Liquor for signature cocktails
- Big Chill policy on foul weather

Public Comment- No public comment

NEXT MEETING: Jerry will not be at the next meeting.

Proposed for Thursday, July 9th, 2026 / 4:00 PM

Adjourn 5:08pm

Statement of Purpose: The Development Committee of the Delaware Center for the Inland Bays is a network of Board members, loyal donors, business and community leaders working to achieve the philanthropic goals of the Center through a collaborative effort with the Board and the Center's staff.

The Delaware Center for the Inland Bays mission is to preserve, protect and restore Delaware's Inland Bays and their watershed.