



Ocean City, Maryland  
Chamber of Commerce

# Things You Need to Know This Week

February 10, 2023

## Member Notice

[Join the OC Chamber & CQI Associates Commercial Energy Purchasing Cooperative](#)



**JOIN THE CHAMBER ENERGY PURCHASING COOPERATIVE**

Combine your usage with other members to receive lower rates

To learn more and schedule a **FREE** energy bill analysis,  
call 443-472-3870 or email [joe@cqiassociates.com](mailto:joe@cqiassociates.com)

The war and the economy continue to escalate utility prices to historic levels. Join The Chamber Energy Co-Op today! The OC Chamber has partnered with nationally recognized energy management experts and consultants, CQI Associates, to run the cooperative. The Chamber Energy Co-Op program provides competitive electric and natural gas rates for your business and your home.

By joining the Commercial Energy Purchasing Cooperative, you increase the purchasing power for all members, resulting in more affordable and consistent electric and natural gas rates. As a member, your organization's energy prices will be significantly lower than it's purchasing power as an individual business. There are **NO FEES** to join. One application covers **ALL** your electricity and natural gas accounts for **ALL** locations. The Spring Campaign runs through March 3.

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## [Take Your Seat at the Ocean City Film Festival March 2-5!](#)



**OC FILM FEST MAR 2-5**

**Live! IN Person!**  
**JOHN WATERS**  
MARCH 4 8 PM  
BALLROOM AT OCEAN DOWNS CASINO

WELCOME TO OUR 7<sup>TH</sup> SEASON

70+ films - local and international

Parties, mixers, panels, Q&As with the filmmakers and industry experts

Premiere Night special films at OC Performing Arts Center with "Hedgehog" and "Biggest Little Farm: The Return" and Opening Reception at Holiday Inn Suites Coral Reef

Film screenings and events at popular OC locations

Live performance by John Waters Saturday, March 4, 8 PM Ballroom at Ocean Downs Casino (Limited number of tickets available)

GET YOUR TICKETS  
OCMDFilmFestival.com

Logos for Ocean City, Maryland, and Ocean Downs Casino are visible at the bottom.

Passes are now on sale for the 7th annual Ocean City Film Festival March 2nd-5th! Over 70 films from local and international filmmakers will be showing plus parties, mixers, panels, and filmmaker Q&As! [Purchase your passes now!](#)

And don't miss your chance to see the legendary filmmaker and Baltimore legend John Waters in his live spoken-word show, "End of the World" on Sat. March 4th at 8pm at the Ocean Downs Casino. Passes will sell fast so [act quickly!](#)

## **Make Plans to Attend These Upcoming Chamber Events!**

### [Feb. 22 Lunch & Learn with SpotOn](#)



### **How You Can Save Money on Credit Card Processing**

Credit card processing statements are complicated to understand with each processor has different fees, rates, and statements. On Wednesday, February 22, 12-1pm at the OC Chamber Conference Room, join SpotOn for a catered lunch to learn how to understand the difference. Our goal is to help you understand your current program by providing you with information to understand the industry.

We will cover:

- What is a good, bad, and okay true effective rate?

- Difference between interchange, OptBlue, network & assessments, and processors.
- What additional fees are and how to stay compliant with the card brands.
- Overview of the four different pricing structures.

Lunch will be provided by Decatur Diner. [Please choose your lunch from the menu](#) and **RSVP** with your menu choice to [andrea.weber@spoton.com](mailto:andrea.weber@spoton.com) by **February 21**.

### [March Alive after 5 on Thursday, March 2](#)



Time to unwind, wear your green and network with fellow OC Chamber members at the Greene Turtle West OC on Thursday, March 2 from 5-7pm! There will be complimentary hors d'oeuvres, drink specials, raffles, and a 50/50 drawing.

### [You're Invited to the OC Chamber Annual Awards Celebration on March 3](#)



We invite you to join us on Friday, March 3, 5:30-10pm at the Roland E. Powell Convention Center, Bayfront Ballroom. Tickets cost \$110 each and include: plated surf & turf dinner, champagne toast and 2 drink tickets. Dance the night away to music by local band Teenage Rust.

We will be honoring the following recipients:

- Lifetime Achievement: **John Fager, Fager's Island/Hotels at Fager's Island/Bad Monkey**

- Business Person of the Year: **Glenn Irwin, Ocean City Development Corporation**
- Citizen of the Year: **Bob Rothermel, Special Events Productions**
- Young Professional of the Year: **Rush Stehley, Taustin Group**
- First Responder of the Year: **Galen Curtis, Ocean City Fire Department**
- Nonprofit of the Year: **Joshua M. Freeman Foundation**

[Click here to purchase tickets and view sponsorship opportunities! Registration closes February 22.](#)

**Awards Celebration Sponsorships**

**SHOOTING STAR**  
**\$500**  
 Logo on program and screen

**NORTH STAR**  
**\$1,200**  
 Table for 8 (\$880 Value)  
 Preferred table placement  
 Custom centerpiece with name/logo  
 Logo on program and screen

**SUPER NOVA**  
**\$2,000**  
 Table for 8 (\$880 Value)  
 Preferred table placement  
 Custom centerpiece with name/logo  
 Logo on program and screen  
 Social media takeover for 1 week  
 1 Exclusive e-blast (\$200 Value)  
 Digital sign for 1 week (\$400 Value)

**BIG DIPPER**  
**\$5,000**  
 2 Tables for 8 (\$1,760 Value)  
 Preferred table placement  
 Custom centerpiece with name/logo  
 Logo on program and screen  
 Social media takeover for 2 weeks  
 2 Exclusive e-blasts (\$400 Value)  
 Digital sign for 4 weeks (\$1,600 Value)  
 Logo on St. Pat's parade float  
 Logo included in every communication about event

Contact Colby  
[Colby@oceancity.org](mailto:Colby@oceancity.org) - 410-213-0144 ext. 110

The Ocean City Maryland Chamber of Commerce

This will be a fun Friday night out on the town! Celebrate, dance and continue the party by staying in town! Book a discounted courtesy block hotel room at either The Aloft on 45<sup>th</sup> St. or Hampton Inn & Suites on 43<sup>rd</sup> St.

[Book at The Aloft Ocean City](#)

To Book at Hampton Inn & Suites Bayfront, call 410-524-6263 & select option 0.

[Email Colby Noble](#) or call 410-213-0144 x110 for more information.

*In Partnership With*



Please contact the Chamber for additional information  
 (410) 213-0144 | [mychamber@oceancity.org](mailto:mychamber@oceancity.org) | [www.oceancity.org](http://www.oceancity.org)